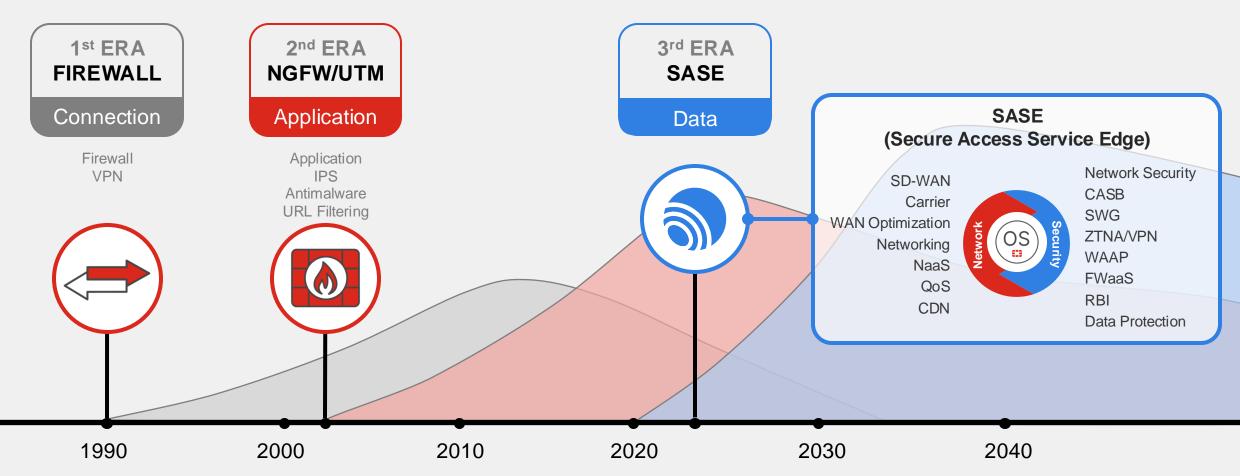
FortiSASE



Chris Breger, Systems Engineer SLED

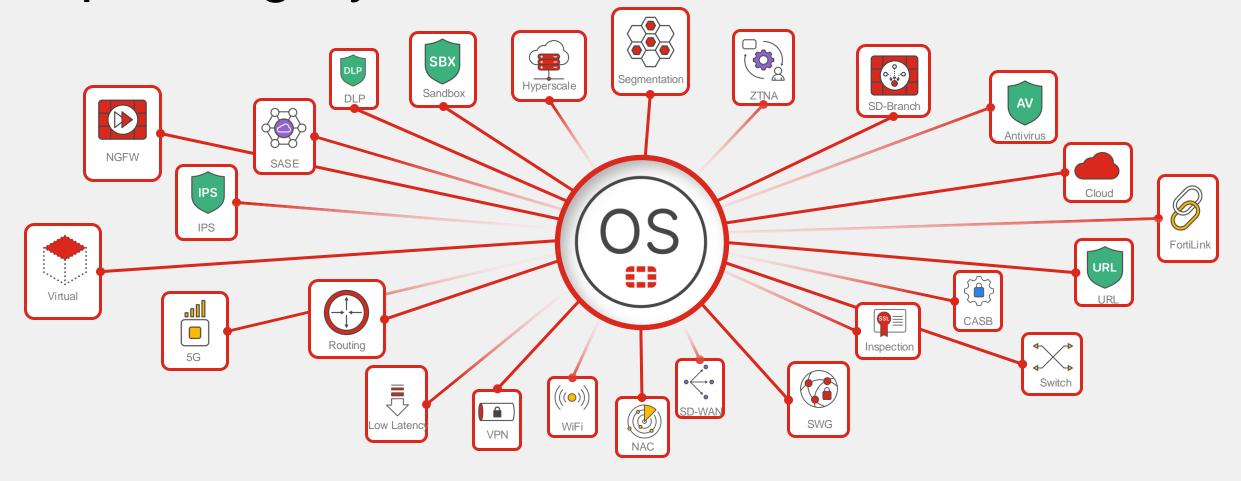


Evolution to the 3rd Era of Network Security: Secure Data





World's Most Powerful Networking Security Operating System

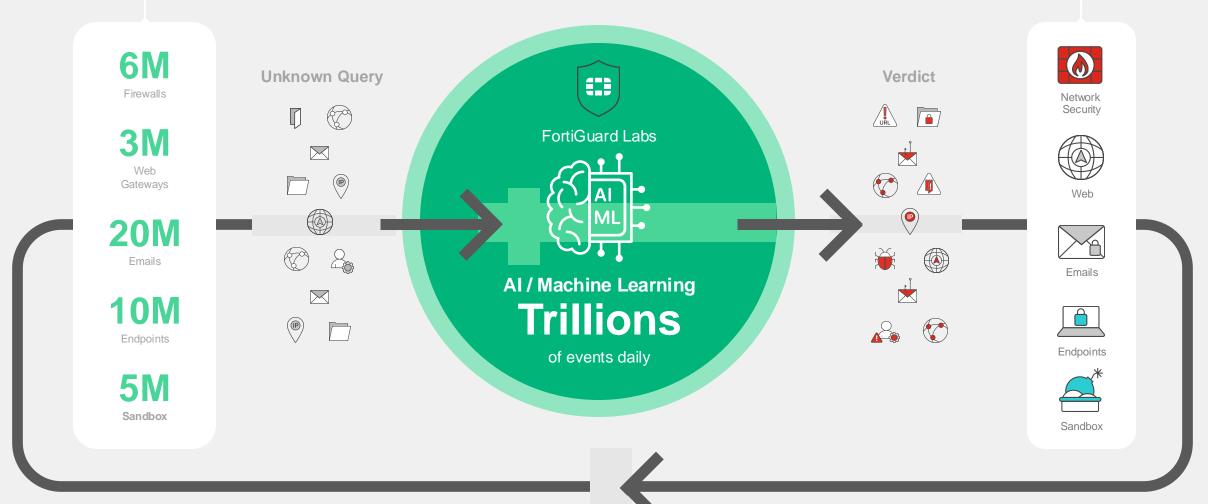




FortiGuard AI-Powered Security at Breadth and Scale

Broad Protection

across millions of Fortinet endpoints, networks and applications





The only company with the same Operating System across ALL Network Security Markets

CHALLENGERS Clara Albeta Oracl Albeta Oracl Albeta Oracl Angiore Annazon Was Services Foracycles Foracycles Remands Suppos Barrands Suppos Barrands Suppos Foracycles COMPLETENESS OF VISION As of September 2022 © Gartner, Inc.

December 2022 Magic Quadrant for Network Firewalls



September 2022 Magic Quadrant for SD-WAN



March 2024 Magic
Quadrant for
Wired & Wireless LAN



August 2023 Magic
Quadrant for
Single-Vendor SASE

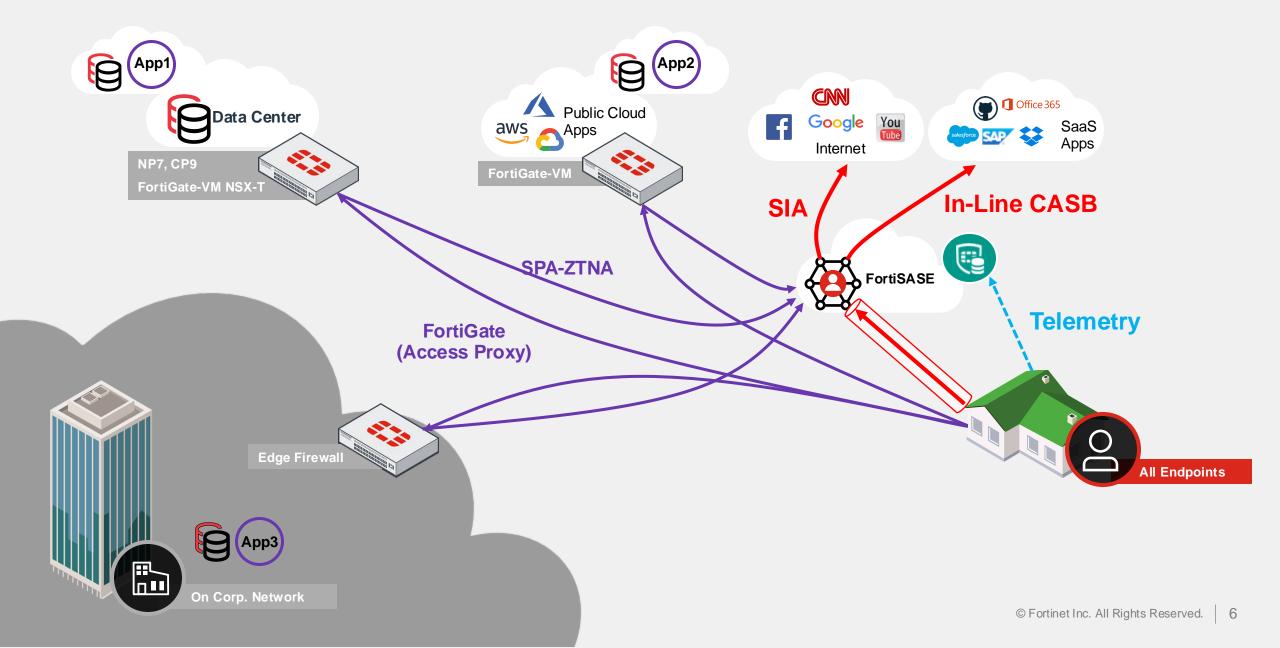


April 2024 Magic
Quadrant for
Security Services Edge

FortiOS Operating System

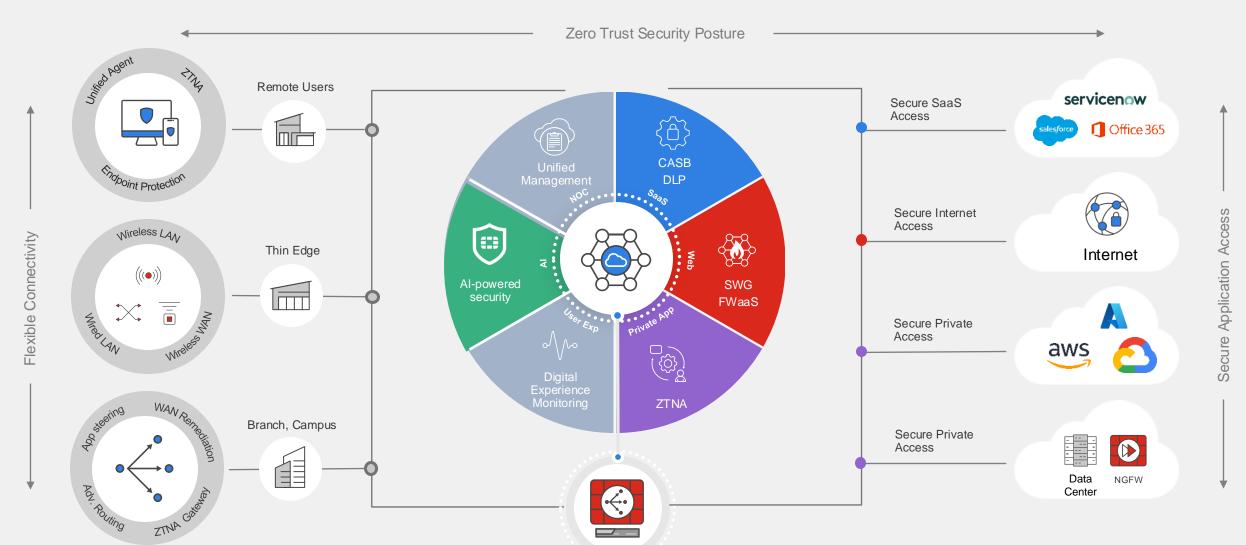


SIA, CASB, and ZTNA Private Access with FortiSASE



FortiSASE – Cloud Delivered Security Service Edge

Secure access for the hybrid workforce





Key Differentiators of FortiSASE



ONE OPERATING SYSTEM

UNIFIED MANAGEMENT PLANE

ONE ANALYTICS ENGINE

UNIFIED ENDPOINT AGENT



FortiOS

SD-WAN, SSE, NGFW, LAN



SaaS Management

SSE, DEM, WLAN



Integration with SOC

Data lake for security operations



FortiClient

EPP, SASE, ZTNA, CASB, DEM

Al-Driven Security Services with Flexible Consumption with FortiPoints

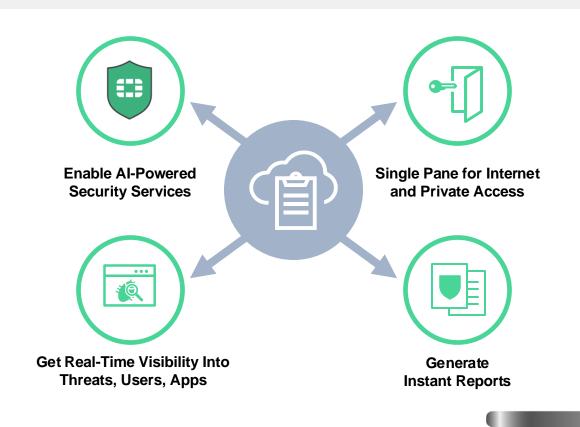


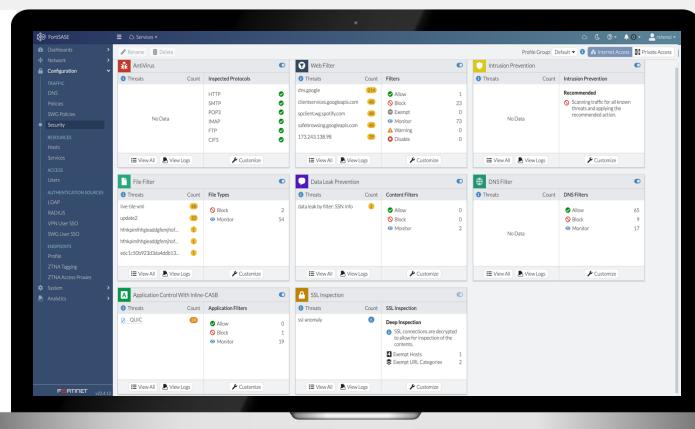
FortiGuard Labs



Intuitive Cloud Management and Visibility

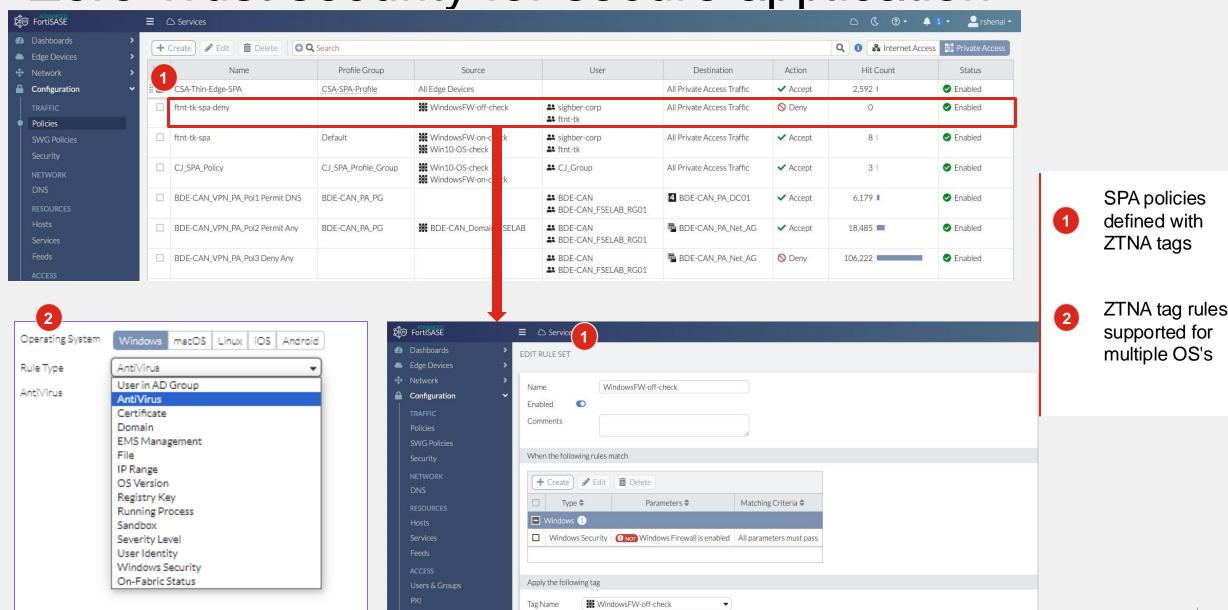
Central management | Better visibility | Simple provisioning | Rich automation







Zero Trust security for secure application



Comprehensive Data Security Built-in Data Leakage Protection (DLP)

Data Protection with FortiSASE



Identification, monitoring and protection of organization's data—At rest and in motion



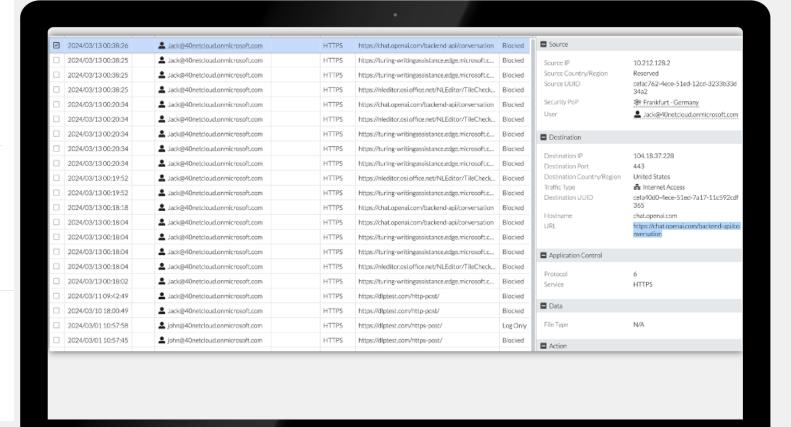
FortiGuard Al-powered DLP feeds

Supports 500+ pre-defined data patterns updated frequently for new patterns



Predefined sensors and dictionaries

Support for granular policies to meet data protection requirements with tailored reporting

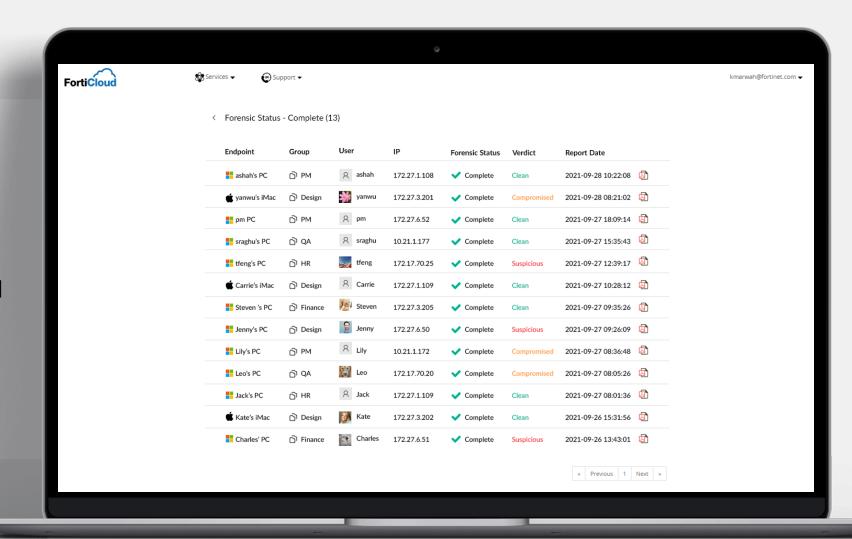






Security – FortiGuard Forensics

- Leverage FortiGuard Forensics service to investigate potentially compromised endpoints
- Submit Endpoints for analysis directly from the FortiSASE portal
- FortiGuard Forensics Team will analyze and provide verdict & details report on findings





SOC as a Service integration with FortiSASE

Seamless integration



Say No to False Positives!

24x7 Human based Monitoring and analysis with weekly summary reports, alerts and notifications



Respond: Act Fast

Fortinet security experts notify **within 15 mins** – IOCs, remediation, why and what



Improve: Maximize Investment

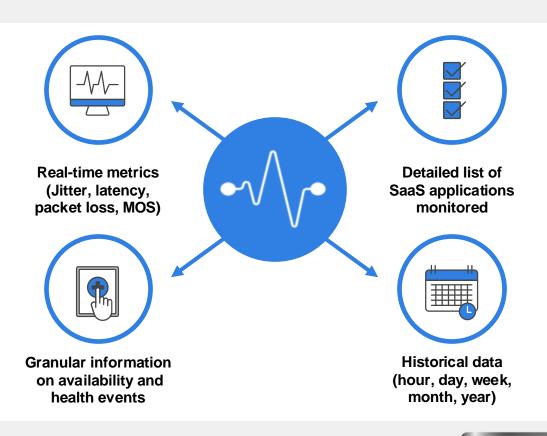
Cloud-based portal with intuitive dashboards, on-demand reports and quarterly Fortinet **expert meetings**

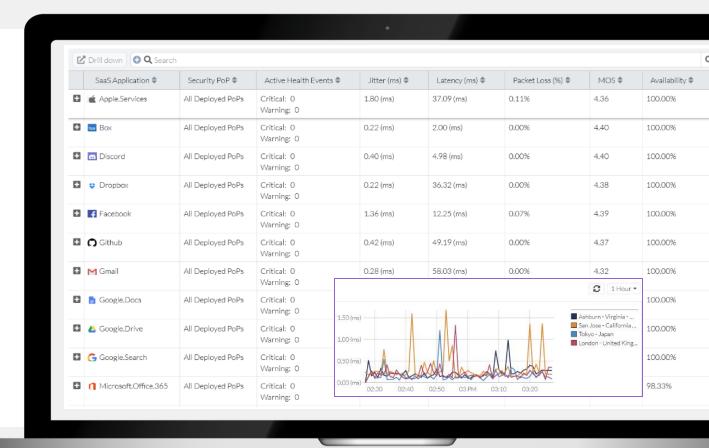




Digital Experience Monitoring

Comprehensive visibility | Metrics and alerts correlation | Proactive response









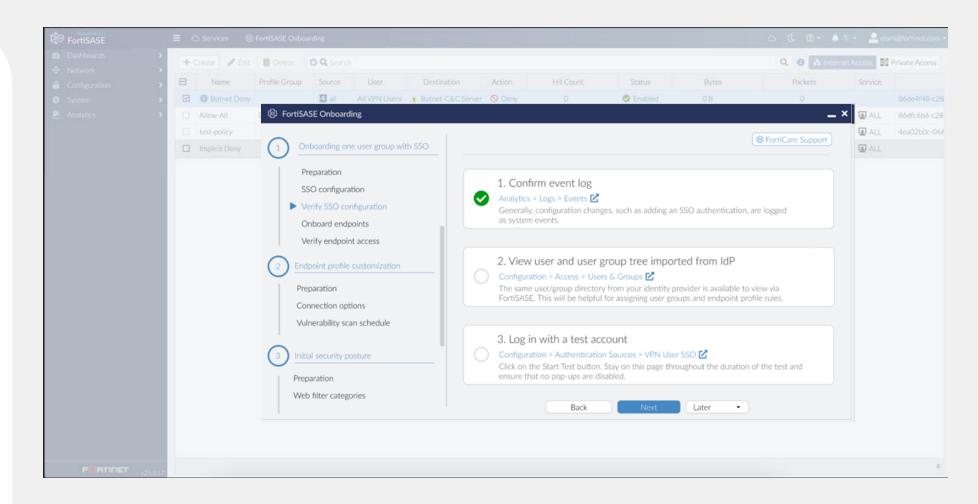
Assisted Onboarding

Define

- Understand your environment and any unique requirements
- Capture relevant configuration for the Deploy phase

Deploy

- Embedded guides will assist you through the deployment of common scenarios:
- Enable Authentication
- On-board Users & Devices
- Link with SD-WAN network





Top Take Aways – Unified SASE

- Fortinet Unified SASE is powered by FOS and Al-Powered FortiGuard Security Services
 - Why is this important (Unlike other vendors, our offering is not relying on acquisitions and security is not OEM from someone, but all innovations are organically built over last two decades
- Fortinet Secure SD-WAN solution enables the most predictable ROI in the industry
 - Why is this important (SD-WAN solution doesn't require any bandwidth-based licensing which allows customers to turn on SD-WAN as a feature along with security to reduce point products
- Fortinet ZTNA provides near real-time continuous verification for explicit application access
 - Why is this important (Unlike Zscaler which takes 30 minutes for continuous verification, Fortinet ZTNA solution does near real-time verification to enable true zero trust offering for explicit access
- Fortinet offers industry's most complete Unified Agent FortiClient which consolidate VPN,
 ZTNA, SASE, CASB, End point protection (EPP) and Digital Experience Monitoring (DEM)
 - Why is this important (Unlike PAN, ZS most SASE vendors don't provide such consolidation across one agent)
- Fortinet SASE offers flexible connectivity including Software Agent (FortiClient), Agent-less, Hardware Agent (Access Point and Extender), Secure SD-WAN
 - Fortinet is the only vendor to provide such flexibility to help our customers start on SASE journey



