



35 YEARS OF TECHNOLOGY
EXCELLENCE

THANK YOU FOR BEING A PART OF OUR STORY | **1990 • 2025**

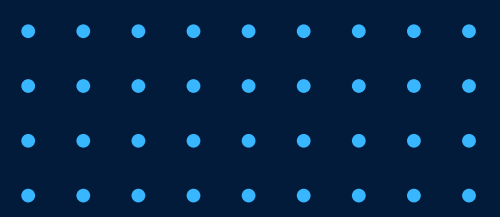
NETWORKING - AS- A-SERVICE (NaaS)

ONE CON 2025

managing
complexity
delivering

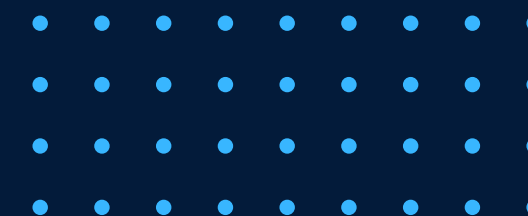
simplicity





Thank You for Joining!

Keeping your business network reliable, secure, and up to date can be overwhelming – especially with today’s fast-changing demands. NaaS takes the complexity off your plate by delivering enterprise-grade networking as a fully managed subscription.



INTRODUCTION

Brad Rightmyer

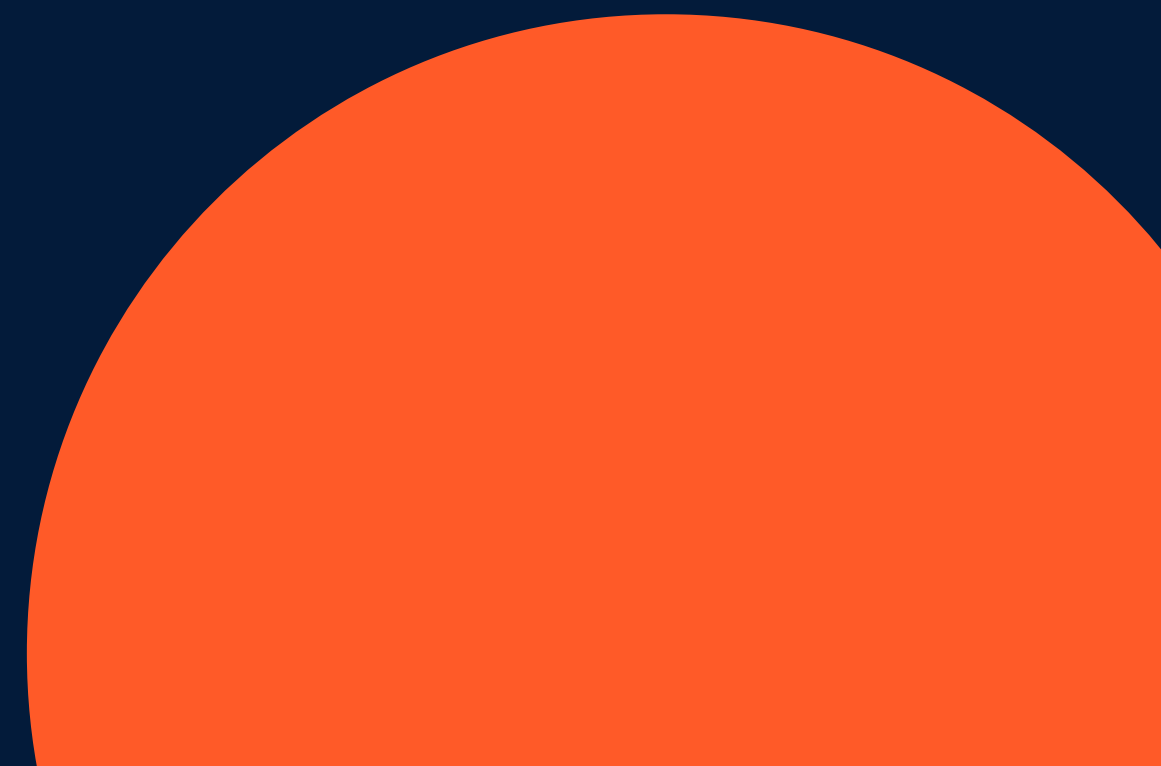
Executive Technical Advisor

33 years of Technology and Leadership Experience

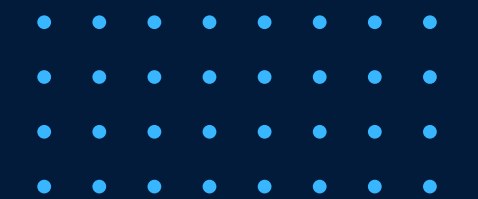
12 years at IntegraONE

Banking Operations
Networking
Security

Fortinet FCSS/FCP Firewall, Networking, and SDWAN



As A Service = Ride Share



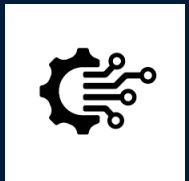
IntegraONE Provides:

- The Hardware and Subscription contracts
- Software Maintenance
- Hardware Maintenance
- Initial Installation and Provisioning *
- Configuration Management
- NOC Services
- Reporting
- SOC Services where applicable

A single monthly fee covers everything



Why as a Service?



Why as a Service?



Business:

- Shifts spend from CapEx to OpEx
- Reduce the capex involved in lifecycle management
 - Large repeated investments
- Address IT attrition
- Deeping the resources – more people to work the problems and maintain the environment
- Gives time back to staff to work on business



Why as a Service?



Technology:

- Enhanced Reliability
- Increase Security and Reduce Risk
- Lifecycle Management
- Ease of Deployment and Management

IntegraONE Network aaS

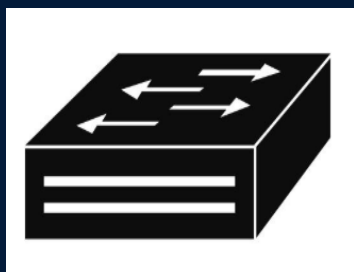
Currently power by Fortinet and provided only as a managed or co-managed solution.
Build around the Fortinet Secure Networking Fabric and Platform



Firewall



Wi-Fi



Switching

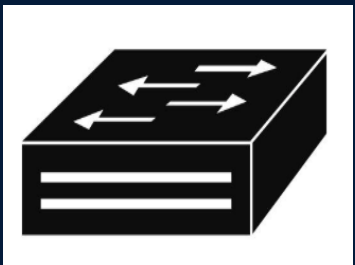


SDWAN

What's in the box?



Firewall



Switching

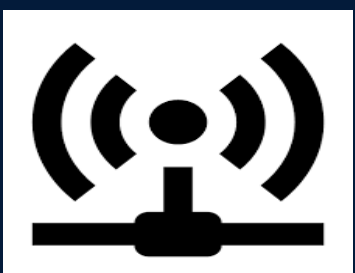
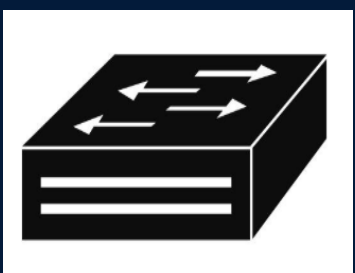


Wi-Fi



SDWAN

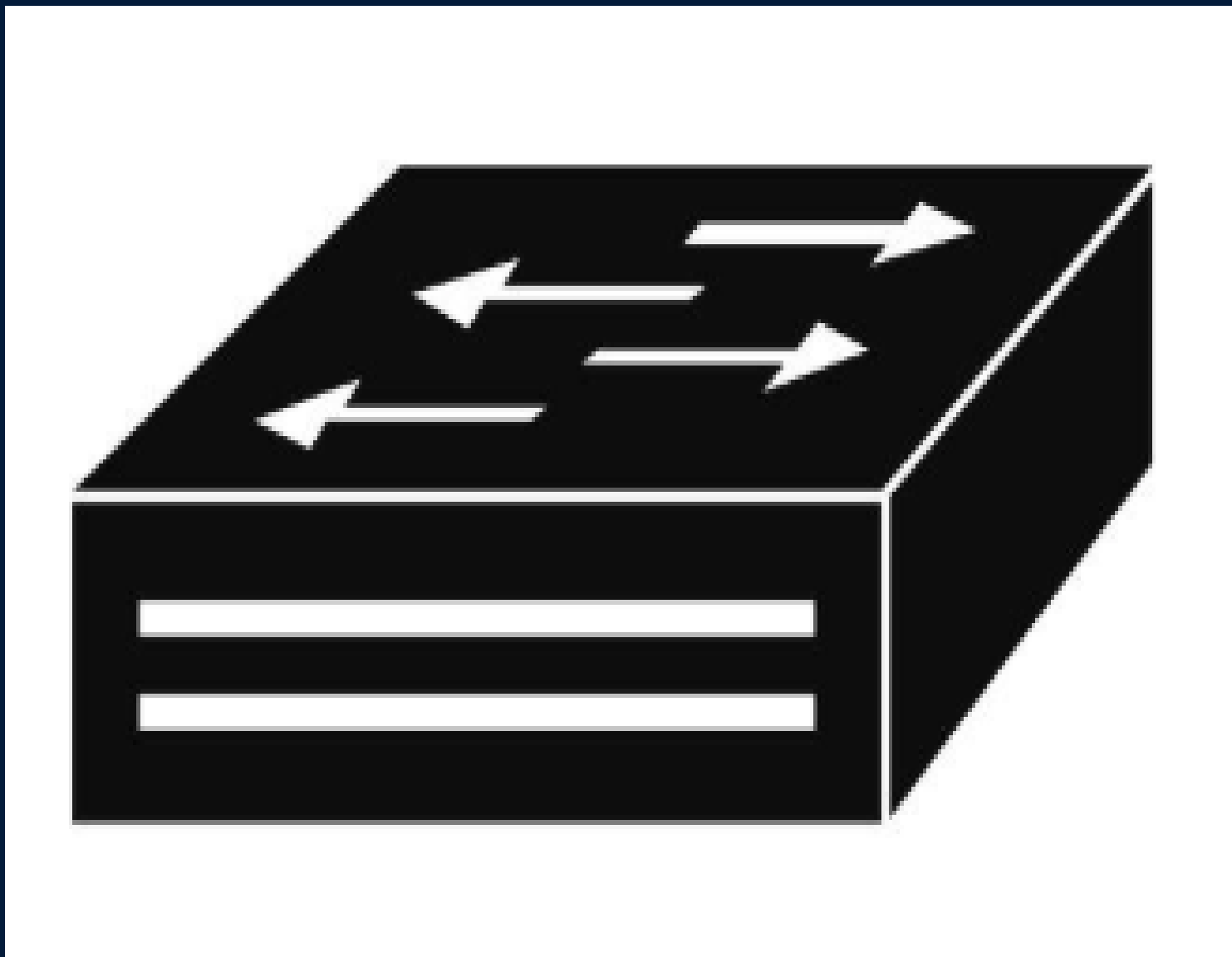
What's in the box?



Firewall As A Service:

- Providing a Next Generation Firewall sized for you environment and use case
- HA or standalone
- AI and ML enabled
- Edge, Datacenter, and ISFW
- SDWAN Internet traffic steering
- Analytics and logging
- Client VPN
- 24x7 SOC
- Fully Managed, Maintained, and Monitored
- Options for Customer Co-Managed
- Azure VM available
- ISP offerings available

What's in the box?



Network Switching:

- Sized and scope for your current and future needs
- Access, Distribution, Core and Data Center
- Branch and remote site deployments
- Multi-Rate
- POE to scale
- Optional Secure switching as with our Firewall Solution
- Fully Managed, Maintained, and Monitored
- Options for Customer Co-Managed
- 8x5 or 24x7 NOC

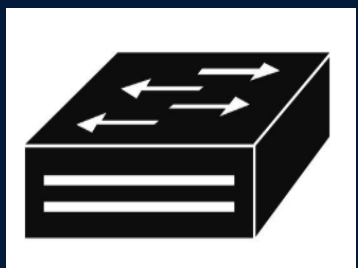
What's in the box?



Wireless Access Points:

- Wi-Fi 6E and 7 Standards
- Sized and Scaled for your environment
- Single AP or Campus
- Authentication Integration
- Optional Secure Wireless integration with our Firewall service
- Fully Managed, Maintained, and Monitored
- Options for Customer Co-Managed
- 8x5 or 24x7 NOC

What's in the box?



SD-WAN

Secure SDWAN:

- Using our Firewall As A Service Platform.
- Provides highly redundant WAN connectivity using a variety of connection types
 - DIA or Other native Internet
 - MPLS
 - LTE / 5G
 - Satellite Internet Constellation Service
- Dynamic, self healing, full mesh or hub and spoke, VPNs
- Data is inspected, secured and encrypted
- Central Management and orchestration
- Extendable to cloud (SASE, AZURE ect)
- ISP Service
- Yes, you guess it
 - Fully Managed, Maintained, and Monitored
 - Options for Customer Co-Managed
 - 8x5 or 24x7 NOC

Aruba NaaS

- Aruba's Network as a Service (NaaS) is a subscription-based offering that allows organizations the ability to outsource the procurement, provisioning, management, and maintenance of their network infrastructure to third-party service provider.
- Extends on the shift to Subscription Software or Licenses
- Predictable and manageable cost using pay-as-you-go model
- Build on Aruba Central and GreenLake for Networking
- Ideal for self-maintainers looking to reduce capex and stay current. Extremely scalable.
 - We can add MSP services to Aruba NaaS deals.

HPE aruba
networking

As A Service Offering from IntegraONE



Desktop /
Laptop aaS



FortiClient aaS
ZTNA / IPSEC VPN /
Web Filtering



Security Stack aaS
AV/AM - MDR – ITDR – SIEM -
Email Security – Backup – DNS
– SAT – SOC



Compute and Storage



Voice aa Service
Cloud calling
SIP/PSTN
Handsets and Soft Phones



QUESTIONS & ANSWERS



managing
complexity
delivering

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Contact :

brightmyer@integraone.com

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**Thank you for
attending
today!**

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