



FortiSASE Secure Access Everywhere

Evolving Trends Require Secure Access for Hybrid Workforce

Growing Cloud Adoption

The rapid growth of Multi-Cloud and SaaS adoption requires visibility, control, and secure access to protect data. Up to **70%** of apps used within companies are SaaS based with companies that use them estimating that this will increase to 85% in 2025.



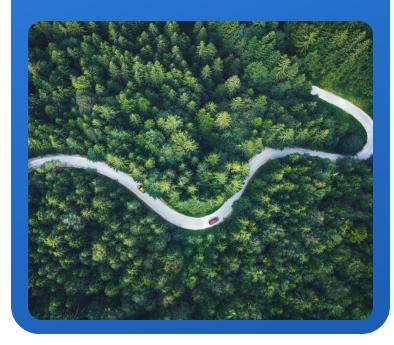
Managing Hybrid Workforce

A consistent security approach and user experience are essential for improving productivity in a Hybrid Workforce. According to Forbes, only 16% of companies are fully remote, meaning that 84% are hybrid.



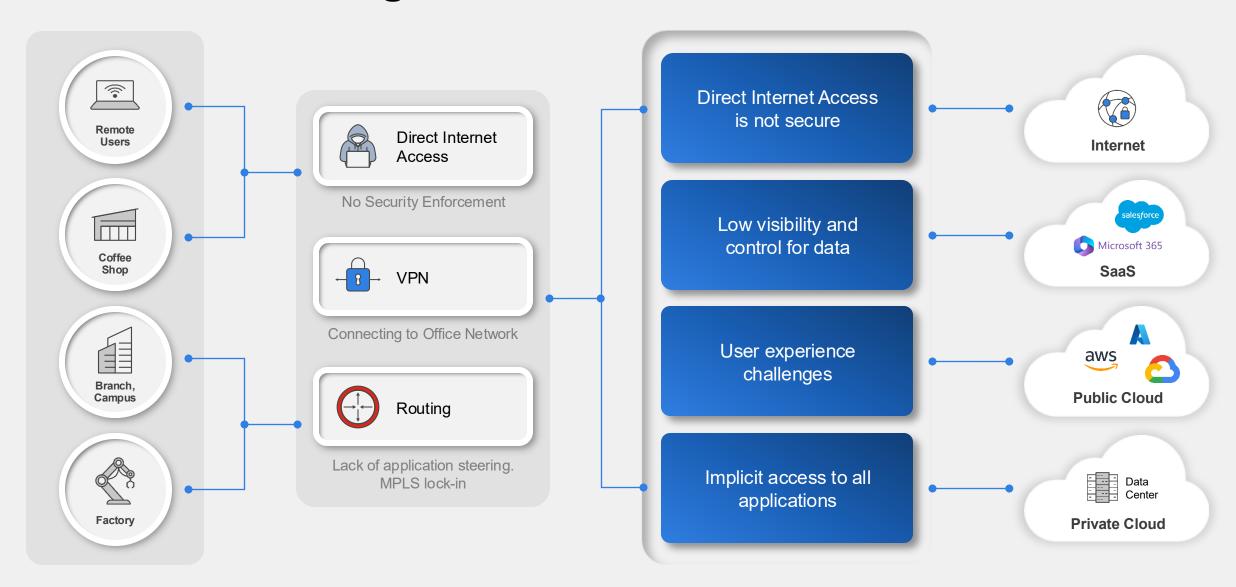
Journey to Zero Trust

Transitioning from implicit to explicit access for applications is essential for adopting a Zero Trust mindset. According to Gartner, **60%** of organizations will embrace Zero Trust as a starting point for security by 2025.





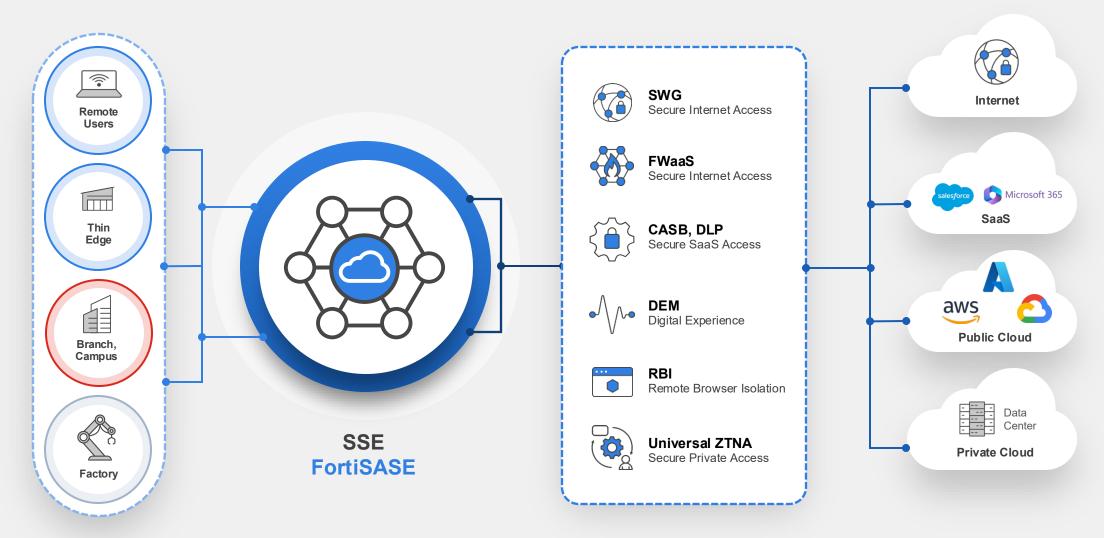
Customer Challenges to Enable Secure Access





Meet FortiSASE, a key part of Fortinet Unified SASE solution

Security Service Edge





FortiSASE Global Infrastructure





Santiago /

3.3M+ Owned 1.0M+ Leased 4.3M+ Total Sq Ft



Cloud Locations superior user experience



FortiStack
Organically built integrated solutions



Cost Savings
Drive Competitive
Advantage



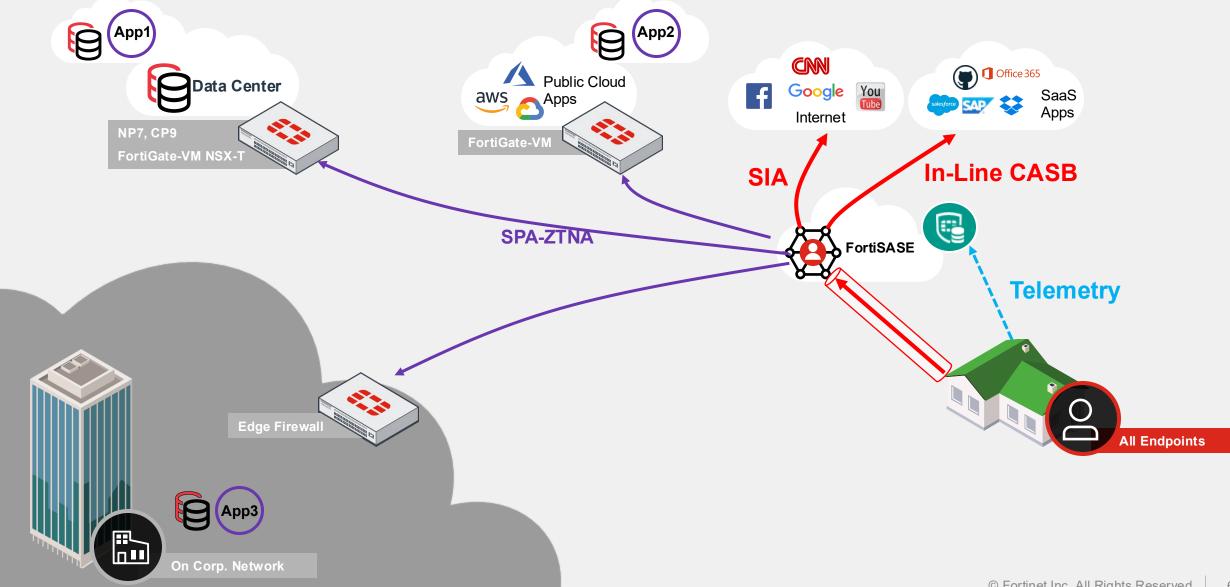




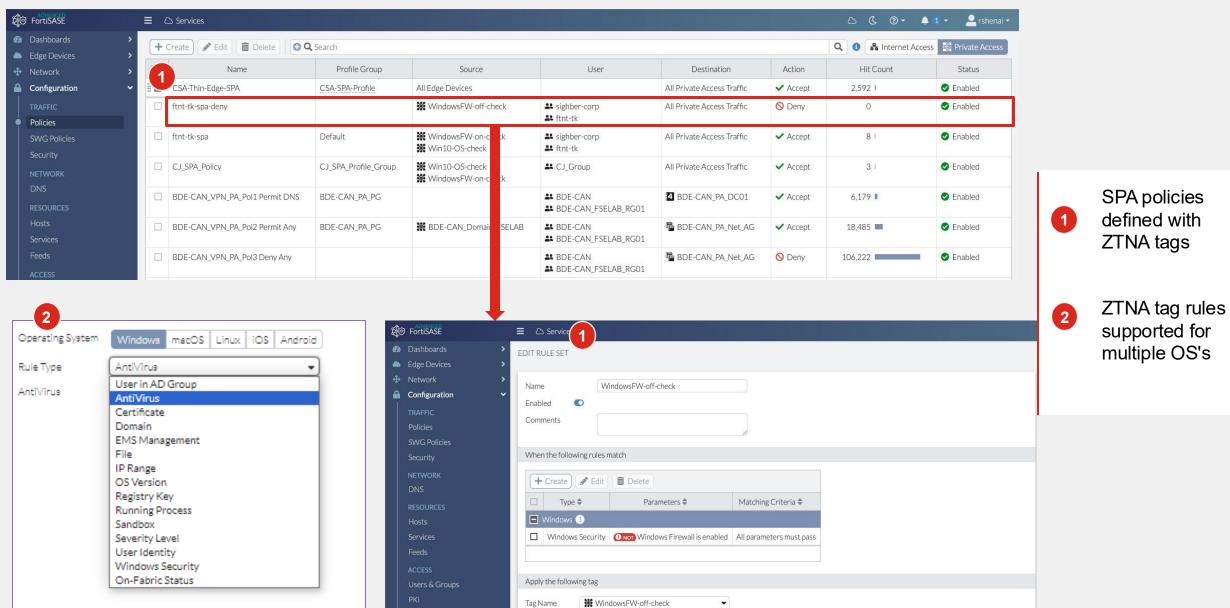
Fortinet Co-location security POP

Google Cloud Compute Security POP

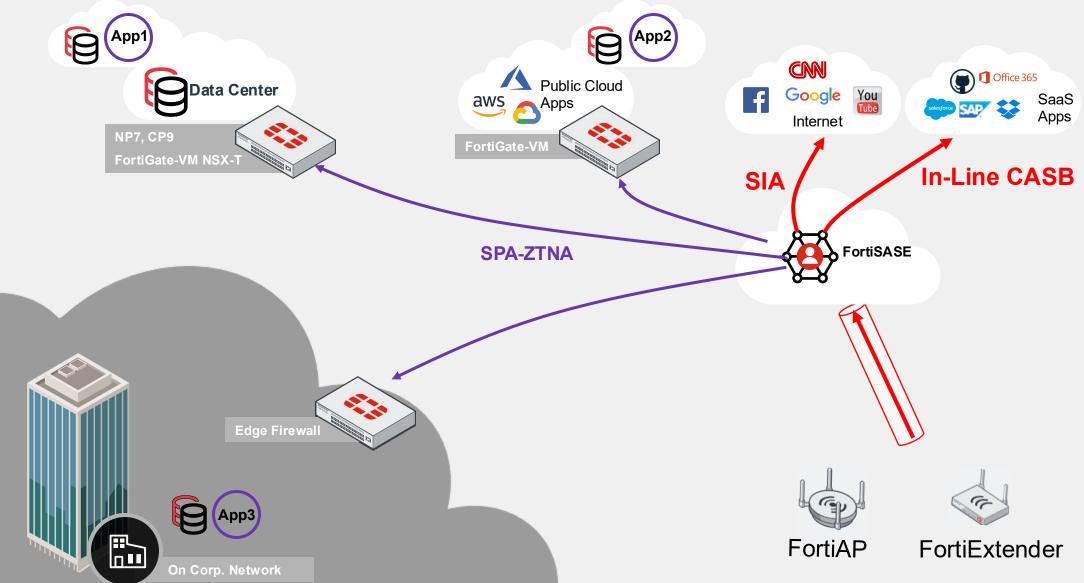
Private Access with FortiSASE



Zero Trust security for secure application access



Edge Device with FortiSASE





FortiBranch SASE - More Models and More Devices

Thin Edge Devices



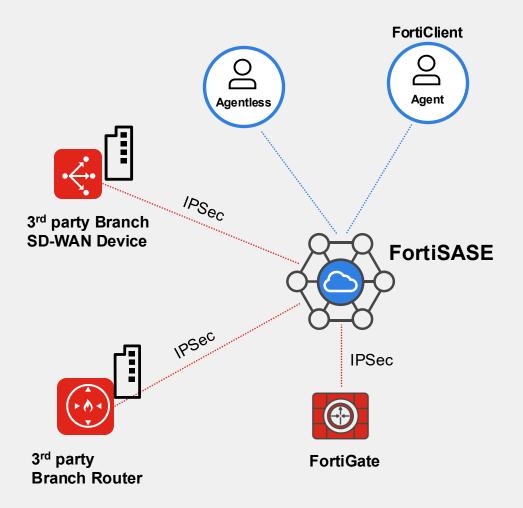




FortiBranchSASE 20G



Secure Connectivity from 3rd Party Branch Devices



FortiSASE 3rd Party Device IPSec Connectivity



Integrate with existing SD-WAN \ Router

Enables organizations to protect their current infra investments while strengthening their security posture



Architecture Support

Supports IPsec from 3rd party vendor branches to 20 unique FortiSASE PoPs; each FortiSASE PoP supports 2000 maximum IPsec tunnels (total bandwidth of 1Gbps)



Licensing Requirement

Add-on SKU is required to enable this feature (allowed only with Advanced and higher tiers)



Key Differentiators of FortiSASE



ONE OPERATING SYSTEM

UNIFIED MANAGEMENT PLANE

ONE ANALYTICS ENGINE

UNIFIED ENDPOINT AGENT



FortiOS

SD-WAN, SSE, NGFW, LAN



SaaS Management

SSE, DEM, WLAN



Integration with SOC

Data lake for security operations



FortiClient

EPP, SASE, ZTNA, CASB

Al-Driven Security Services with Flexible Consumption with FortiPoints



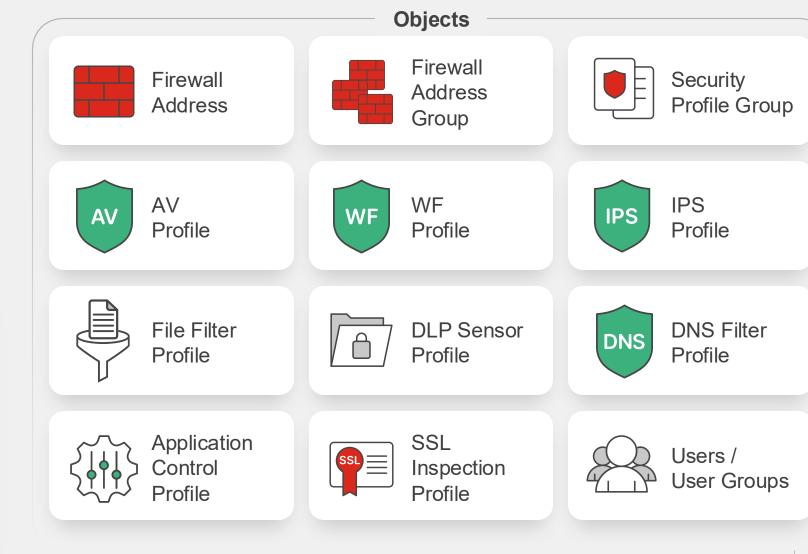
FortiGuard Labs





FortiManager integration with FortiSASE

Opt-in Feature - Requires FortiManager 7.4.4





SOC as a Service integration with FortiSASE

Seamless integration



Say No to False Positives!

24x7 Human based Monitoring and analysis with weekly summary reports, alerts and notifications



Respond: Act Fast

Fortinet security experts notify **within 15 mins** – IOCs, remediation, why and what



Improve: Maximize Investment

Cloud-based portal with intuitive dashboards, on-demand reports and quarterly Fortinet **expert meetings**

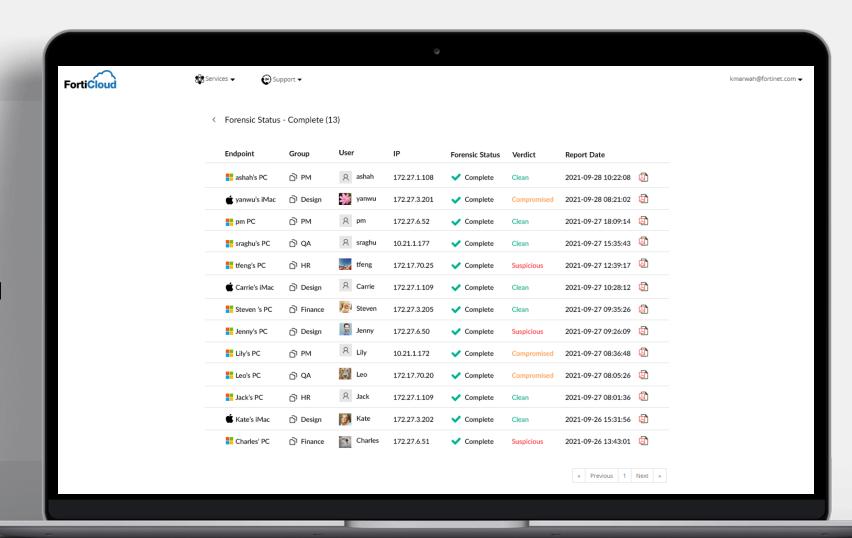






Security – FortiGuard Forensics

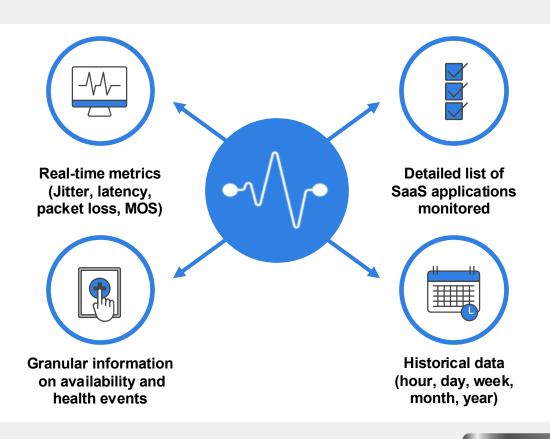
- Leverage FortiGuard Forensics service to investigate potentially compromised endpoints
- Submit Endpoints for analysis directly from the FortiSASE portal
- FortiGuard Forensics Team will analyze and provide verdict & details report on findings

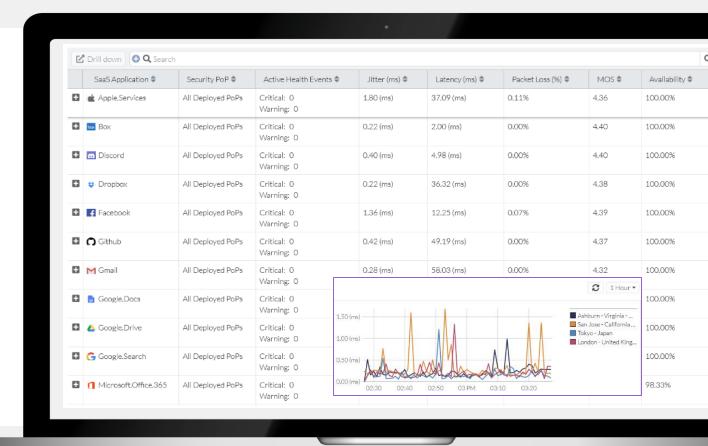




Digital Experience Monitoring

Comprehensive visibility | Metrics and alerts correlation | Proactive response









Agentless ZTNA Use Cases & Benefits



Remote Access for Employees

Allows <u>secure</u> access to corporate applications and data from personal devices

Simplify Experience



Third-Party Vendor Access

Allows <u>secure</u> access to vendors or contractors for specific applications

Data Loss Prevention



Consistent Policies for all users

FortiSASE allows agent and agentless config from same console

Scalable with instant deployment





Allow BYOD users seamless access to Private Applications

Portal for Unmanaged Devices

IdP

Fortinet or 3rd party

2. FortiSASE verifies user's identity and role (IAM + MFA)

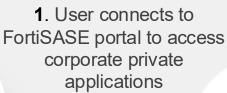


3. FortiSASE checks policies / profile groups



- Inline Malware Protection
- IPS with TLS decryption
- Remote Browser Isolation
- Data Leak Prevention







4. FortiSASE connects user to the private application





Agentless User with any device / BYOD



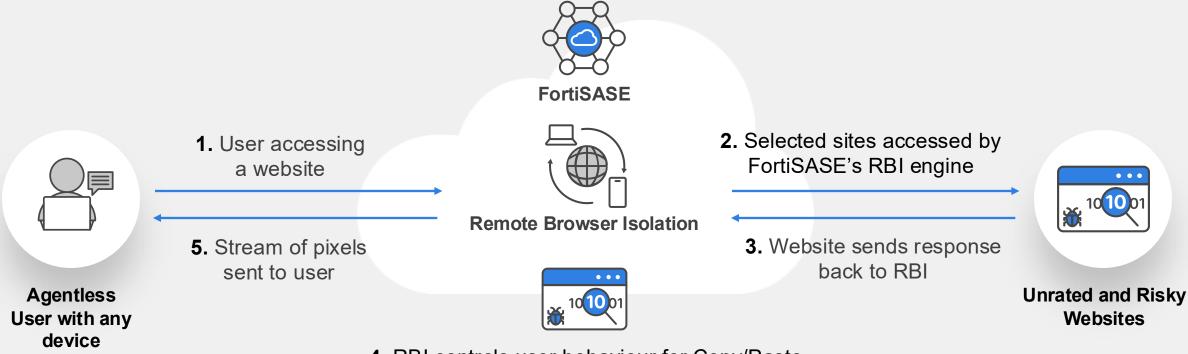
Public or Private Data center with private applications





Safeguard your Users from Browser Threats

Optimum performance and enhanced security with native RBI



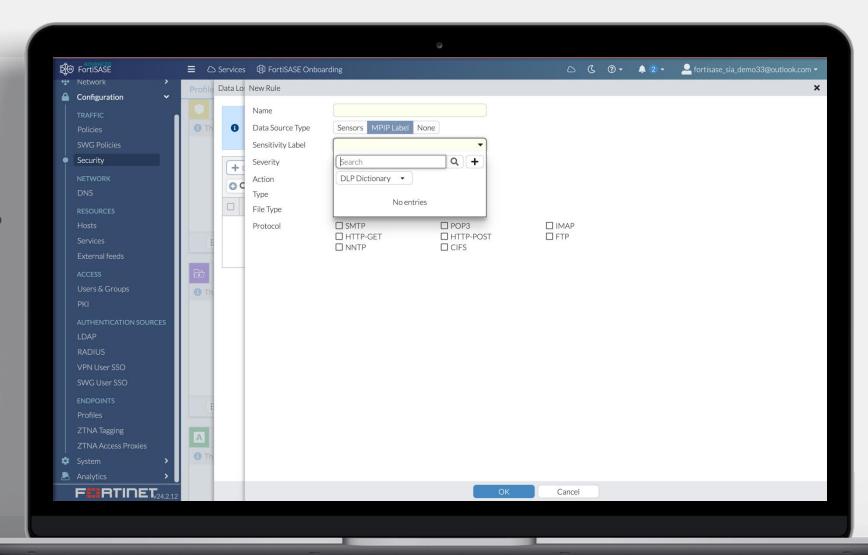
4. RBI controls user behaviour for Copy/Paste, File Download, Right Click, etc... safely executes website code, rendering pixels towards the user





DLP Support for Microsoft MPIP labels

 Added support in FortiSASE DLP for managing access to files with Microsoft Purview Information Protection (MPIP) sensitivity labels applied. MPIP sensitivity labels are created in a Microsoft portal and applied to files using Office 365 applications. The Globally Unique Identifier (GUID) of an MPIP sensitivity label is configured and selected in a DLP rule with the Data Source Type of MPIP Label.







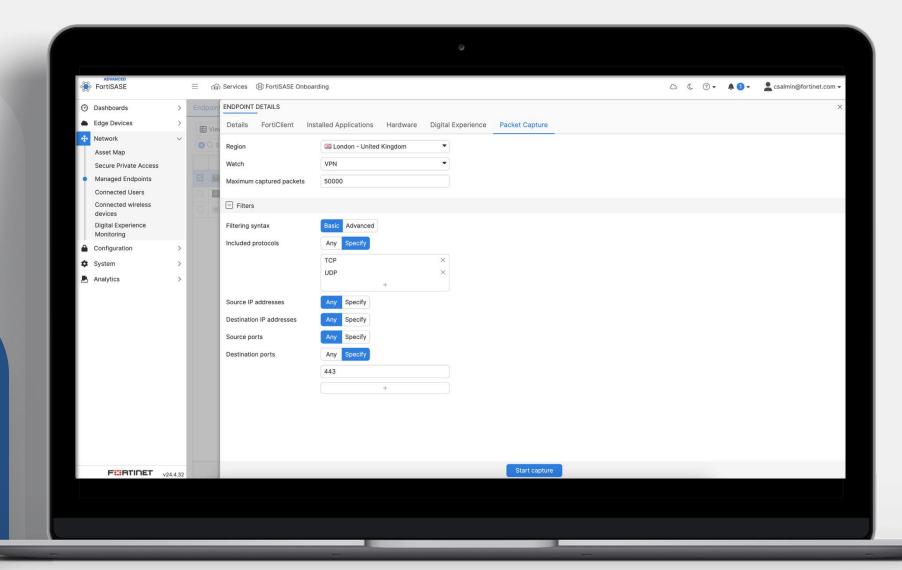
Packet Capture on FortiSASE Security PoP

The Challenge

- Currently customers admin don't have visibility of what's happening at PoP level
- Require Fortinet TAC to troubleshoot

The Solution

- Run packet capture at Security PoP level
- IT admin can do initial troubleshooting before contacting Fortinet







What is Sovereign SASE

Sovereign SASE refers to the privatization of SASE services, designed for internal or external use, where all data, traffic, logs, and services are managed within customer-controlled infrastructure

Customizable Services

- Autonomy over architecture
- Customized to customer requirements

Controlled Infrastructure

- Data plane and security inspection
- Proximity to business services

Data Sovereignty

- Ownership and control over data and logs
- Data and logs stay private, within customer environment





Sovereign SASE Use Cases

