

How HP and AMD Help You Do What Matters Most

Bryan Angeles – Global Account Manager – AMD October 7, 2025



Agenda

Introduction

HP/ AMD: Together We Advance

Al and Your Business

HP/ AMD Personas

Closing



Managing Complexity, Delivering Simplicity

What is the perceived Complexity we are talking about?

- Al and Al Readiness
- Considering AMD
- Management and Deployment

How do we manage Complexity?

- Identify Pain Points
- Conduct Testing
- Confirm the needs of your end users

How do we deliver Simplicity?

- Collaboration
- Communication
- Education





Together We Advance

Ø / AMD∄

AMD journey by the numbers



56

Years

Founded May 1, 1969 HQ Santa Clara, CA 28,000+

Employees worldwide

~15,500+ in North America

#181

Fortune 500

Among 9 companies with >30% annualized 10-year shareholder return

~\$26B

Annual revenue

5X annual revenue growth over 10 years

18,800

Patent assets worldwide

Spans hardware, software, Al, and related technologies

\$6.5B

Annual R&D spend

25% of revenue invested in R&D in 2024





"We are proud to expand our AI PC lineup powered by AMD, providing our commercial customers with a truly personalized experience."

Alex Cho, President of Personal Systems, HP



Almost

30 Years

2025

HP & AMD ship most powerful AI PCs ²⁴

HP ZBook Ultra G1a 14" & HP Z2 Mini G1a with AMD Ryzen™ AI Max PRO Series Processors featuring AMD Ryzen™ AI up to 50 TOPS

2024

First x86 Copilot+ PC for enterprise notebooks ⁶⁶

HP EliteBook X G1a 14" Next Gen AI PC with AMD Ryzen™ AI PRO 300 Series Processors featuring AMD Ryzen™ AI up to 55 TOPS

2023

HP & AMD ship first AI business notebook with NPU ⁴

HP EliteBook 805 G10 Series with AMD Ryzen™ PRO 7000 Series Processors featuring AMD Ryzen™ AI up to 10 TOPS

BUSINESS COMPUTING MARKET TRANSFORMATION

THE EVOLUTION OF PC BUYING DRIVERS





Complexity The Al Conversation

Broadest AI PC Line-up in the Industry

Halo Segment

Desktop-class Performance Mobile Workstations



Copilot+PC

50 TOPS

Advanced Segment

Copilot+ Enterprise PCs and Mobile Workstations



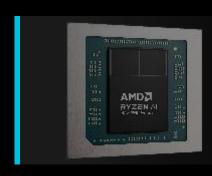
Copilot+PC

50+ TOPS

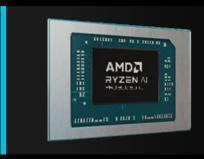
Mainstream Segment

Everyday Value for Business Professionals

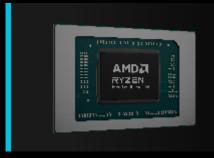
16 TOPS



AMD Ryzen™ AI PRO Max Series



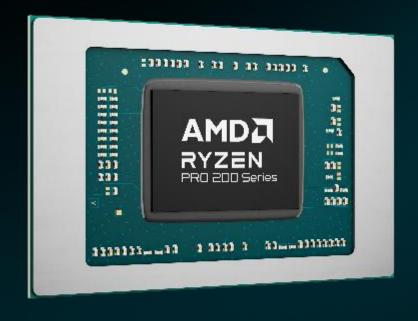
AMD Ryzen™ AI PRO 300 Series



AMD Ryzen™ PRO 200 Series

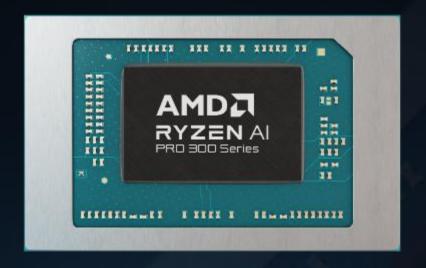
AMD Ryzen™ PRO 200 Series Processors

Exceptional Confidence And Performance For The Everyday Professional





- Reliable performance for exceptional multitasking productivity and premium collaboration experiences
- Incredible battery life enabling uninterrupted productivity on the go
- Entry-level AI enhancing daily tasks helping employees be more productive
- Socket compatibility offers single platform scaling



AMD Ryzen™ AI PRO 300 Series CPUs

The World's Most Powerful AI PC for Enterprise



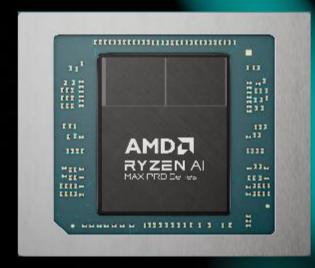






AMD PRO Technologies

Introducing



AMD Ryzen™

Al Max PRO Series Processors

Designed to power a new generation of compact Copilot+ PC workstations



CUTTING EDGE CPU AND MEMORY

- Up to 16 desktop-class "Zen 5" CPU cores (32 threads)
- Unified memory architecture for up to 128GB

> POWERFUL CERTIFIED GRAPHICS

- AMD RDNA™ 3.5 architecture-based iGPU with up to 40 CUs
- Flexibly configurable VRAM up to 96GB

> ENHANCED AI EXPERIENCES

- Dedicated NPU with up to 50+ TOPS for Copilot+ PC*
- Up to 125 TOPS of system-level AI performance for better creativity and productivity

Where is AMD and HP Seeing success with AI?

State and Local Government

- At the Edge
- Project Management

K-12

- Faculty and Staff Devices
- STEM Labs

Higher Education

- Leadership and Institutional Planning
- Research Universities





Simplicity

HP/ AMD End User Personas

Project Managers

Office Remote

State and Local Government program and project managers oversee large, complex initiatives that involve multiple stakeholders, strict timelines, and tight budgets. Some examples might include overseeing transportation infra upgrades, coordinating IT projects, running public safety

Their role centers on planning, resource allocation, risk management, and ensuring accountability across teams. These managers spend much of their time coordinating across departments, preparing detailed schedules, reviewing budgets, and delivering reports to leadership.

Their workloads demand powerful, secure, and reliable systems capable of handling project management software, large files, and constant collaboration across agencies.

What they need

Ease of use/ Reliability



Peace of mind/ Trust



Efficiency / Demanding tasks



Portability/Battery Life



What they can achieve

The latest technology with improved performance

Improved collaboration experiences for hybrid work

Up to 16 TOPS for Al-enhanced experiences



Good



What they can achieve

The latest technology with improved performance

Improved collaboration experiences for hybrid work

Secure PC with optimal wireless manageability and improved privacy

Al-enhanced experiences



HP EliteBook 8 G1a AI PC

Pain Points

Many concurrent application windows & tools

Managing multiple passwords

Long technical support wait times



Better



What they can achieve

The latest technology with extreme performance

Improved collaboration experiences for hybrid work

Secure PC with optimal wireless manageability and improved privacy

Next –Gen AI PC [40 TOPS]

Best



HP EliteBook 6 G1a Next Gen AI PC

HP EliteBook 6 G1A

K-12 Teachers



K-12 teachers balance classroom instruction, lesson planning, grading, and parent communication while adapting to diverse student needs. Their workload spans preparing digital and print resources, delivering interactive lessons, and ensuring compliance with district and state requirements. They need devices that are secure, intuitive, durable, and capable of handling classroom tools, grading systems, and communication platforms.

Their technical needs are straightforward, with a high emphasis on ease of use[standard office software], data security, and reliability.

What they need Ease of use/ Reliability









Portability/Battery Life



How they do it



55% use Microsoft 365 tools



Use LMS platforms [Canva, Google Classroom]



Access district/state systems for grading/attendance& compliance



What they can achieve

The latest technology with improved performance while being budget-conscious Improved collaboration experiences for hybrid work Metered adoption of AI in install base

HP ProBook 4 G1ah PC AMD



Good



What they can achieve

The latest technology with improved performance Improved collaboration experiences for hybrid work Up to 16 TOPS for Al-enhanced experiences

HP Elite Mini 805 G8 Desktop PC HP ProBook 4 G1ah PC



Better

RYZEN





What they can achieve

The latest technology with improved performance

Improved collaboration experiences for hybrid work

HP EliteDesk 8 Mini G1a Desktop PC

Secure PC with optimal wireless manageability and improved privacy Al-enhanced experiences

HP EliteBook 6 G1a AI PC



Best





STEM Labs



STEM labs in K-12 schools provide students with access to advanced technology for hands-on learning in science, engineering, robotics, and digital design. These environments require high-performance devices capable of running intensive applications such as CAD modeling, 3D design, coding environments, data simulations, and multimedia editing. Workloads are highly varied and can shift daily — from students programming robotics kits and running simulations to creating 3D-printed prototypes or editing digital media. Devices must be powerful, secure, and durable enough to handle computationally heavy tasks, while also being flexible and intuitive for student use.





Peace of mind/ Trust



Efficiency / Demanding tasks



Portability/Battery Life



What they do



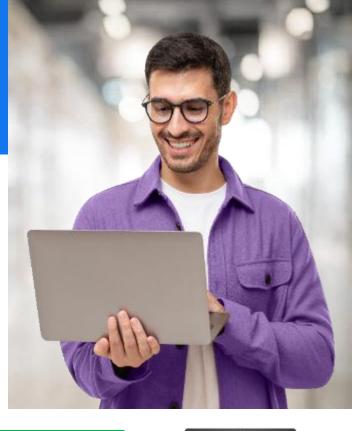
75% Use engineering & design software



31% Leverage coding platforms & STEM tools



25% Rely on creative & multimedia suites



What they can achieve

Engineered for long-lasting anywhere productivity Secure PC with manageability Latest technology for productivity and security Ultimate performance

Next Gen AI PC (40+ TOPS) RYZENA

HP EliteBook 6 G1a Next Gen AI PC

Best



What they can achieve

Engineered for long-lasting anywhere productivity Secure PC with manageability Latest technology for productivity and security Ultimate performance Next Gen AI PC (40+ TOPS) Elitebook/ 50+ TOPS Elitedesk Mini

HP EliteBook 8 G1a Next Gen AI PC HP EliteDesk 8 Mini G1a Desktop NextGen AI PC



Better





What they can achieve

Engineered for long-lasting anywhere productivity Secure PC with manageability Latest technology for productivity and security Ultimate performance Next Gen AI PC (40+ TOPS)- Exclusive

HP/AMD 55 TOPS offering (R9 PRO)

HP EliteBook X G1a Next Gen AI PC Zbook Ultra G1a













HiEd Leadership/Institutional Planner

Institutional planners and board of education leaders set the strategic direction for districts, balancing budgets, policy requirements, and community expectations. Their workload includes evaluating technology investments, overseeing curriculum adoption, monitoring student performance data, and ensuring compliance with state and federal regulations. They need secure, reliable devices and systems that provide visibility across schools, demonstrate ROI, and support long-term planning for digital transformation in education.

High proportion of personal use on work devices. Technology needs be mobile, help them convey professionalism and fit their style. Brand love skewed towards Apple and Dell for both work and home.

What they do



46% Develop and implement strategies



37% Interact with customers



33% Manage/lead my direct reports

Pain Points

Risk of viruses and phishing

Remote team cohesion & info

Slow resolution of technical issues



What they can achieve

The latest technology with improved performance Improved collaboration experiences for hybrid work Secure PC with optimal wireless manageability and improved privacy

Al-enhanced experiences



HP EliteDesk 8 Mini G1a Desktop NextGen AI PCHP EliteBook 6 G1a AI PC





What they can achieve

The latest technology with extreme performance Improved collaboration experiences for hybrid work Secure PC with optimal wireless manageability and improved privacy Next -Gen AI PC [40 TOPS]



HP EliteBook 6 G1a Next Gen AI PC

Better

Engineered for long-lasting anywhere productivity Secure PC with manageability Latest technology for productivity and security Ultimate performance Next Gen AI PC (40+ TOPS)





Best



HP EliteBook 8 G1a Next Gen AI PC ZBook Ultra G1a

HP AMD Notebook Portfolio

What's New







HP Series	ProBook	EliteBook			ZBook	
200 Series	4 Series	6 Series	8 Series	X Series	8 Series	Ultra Series
Rembrandt-R	Hawk Point & Krackan		Hawk Point 1 & Krackan	Krackan & Strix Point	Hawk Point 1, Krackan & Strix	Strix Halo
 Extending G10 series DDR5 memory TCO certified USB-C with power delivery and display port Copilot key 	 8-bit color depth in 300 panels New 2.5k WQXGA LCD 400n AG Sure View Gen 5 for 6 Series 		 Optional next-gen AI PC or AI PC configurations New chassis design including glacier silver color and new thermal design NeOLED display option More serviceable design Onlooker Detection with Screen Blur or Auto Sure View 	 Net New Platform for AMD Next-gen AI PC Exclusive 55 TOPS Strix Point processor Onlooker Detection with Screen Blur Neo LED display option, OLED touch panel Poly Camera Pro HP AI companion Large 74.5Whr battery 	 Optional next-gen AI PC or AI PC configurations Exclusive 55 TOPS Strix Point processor NeOLED display option 8-bit color depth in 300 panels 3x USB Type-C ports, and 1x RJ45 Onlooker Detection with Screen Blur or Auto Sure View More serviceable design 	 Net New Platform for AMD Next-gen AI PC AMD Strix Halo processors at 55W TDP Up to 96GB graphics memory QHD OLED display option Dual turbo high density fans+vapor chamber Poly Camera Pro HP AI companion

Next-Gen AI PCs (NPU>40 TOPS)

AI PCs (NPU <40 TOPS)

AI PCs



AMD