



VMware & Windows OS



Unlimited Bandwidth



Unlimited VMs



24x7x365 Support



100% Availability SLA



End to End Encryption



Core Security

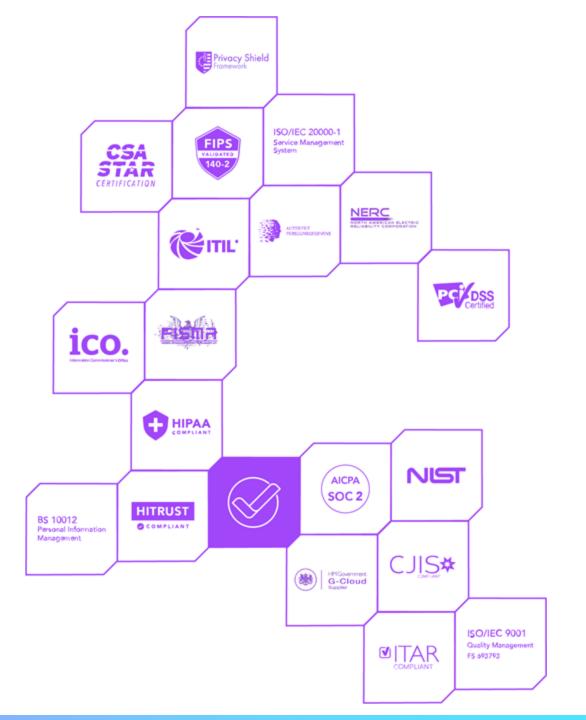


Compliance

Included at no cost

# Comprehensive Compliance.

Regardless of your geographical, legal, or regulatory needs, all 11:11 solutions utilize the 11:11 Cloud Platform aligned and compliant to over 20 certifications, attestations and frameworks.



### Seamless Setup, Smooth Migration



#### Infrastructure Assessment

(>)



#### **Design Expertise**





Sizing, compatibility, and network validation via 11:11 Catalyst tool to ensure accuracy.

Dedicated technical account manager and migration team assigned for duration of project.

Development, sign-off of migration plan, and installation of migration software.



#### **Testing and Validation**





#### **Cutover and Support**





Verification of migration plan success to isolated resources prior to production cutover.





### Project Phases (Methodology)

- All Managed, Public Cloud & Custom
- All Advance & Complex IaaS & DRaaS
- All Complex VBO & VCCB











#### **Project Initiation**

- Review the WO and SOW
- On-Board Resources (xSM, engineers)
- Schedule Internal Kick-Off call
- Schedule Customer Kick-Off call
- Initial Project Plan created

#### **Review Solution**

- Complete Internal technical documentation
- Review Infrastructure and network design
- Populate CDR (inventory

#### Finalize the Design

- Finalize Network & Replication design
- Initiate Procurement

#### **Execution**

- Deploy customer side Infrastructure
- Deploy Tenant
- Deploy Virtual Networking
- Deploy Local Infrastructure (If applicable)

#### **Customer Training**

- Console and product training
- Solution review and validation

#### **Support Hand-off**

- Review the support engagement process with customer
- Initiate internal handoff
- Schedule call with support if needed

Billing Starts

#### **Project Closure**

- Finalize & complete documentation
- Send project closure communication to customer
- Close the order case.

Average length in calendar days

**5 ←**−−**→ 10** 

11 ←---→ 25

26 ←---→ 77

40 ←---→ 100

50 ←---→ 137

#### Reduce risk



#### **Cloud to Cloud**

Replication of mission critical apps between 11:11 sites.



#### **Security Suite**

Anti-virus, webreputation, intrusion prevention and more



#### **Integrated Backups**

11:11-managed and Self-service options to protect data



#### Compliance

20+ frameworks Dedicated compliance staff and expertise

#### Save money



#### **Right-Sized Resources**

Pool-based storage and compute - No instances!



#### **All-Inclusive Model**

The complete cloud experience without the added costs

#### **Drive revenue**



#### Speed to market

A true lift-and-shift approach for your VMs



#### Focus on innovation

Staff time spent on revenue activity, not maintenance



laaS

Infrastructure as a Service



The DIY **Dilemma** 



D.I.Y.



**DR** Infrastructure









Time

Complexity



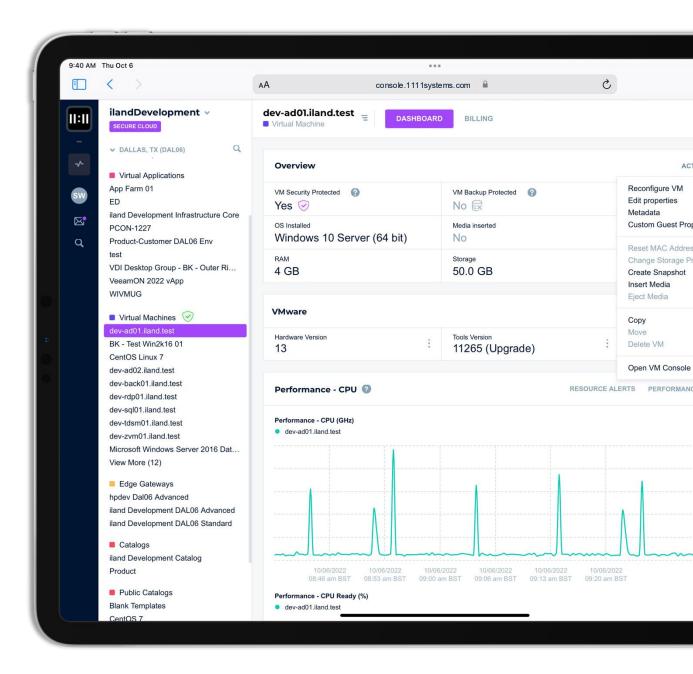




Customer Experience & Innovation

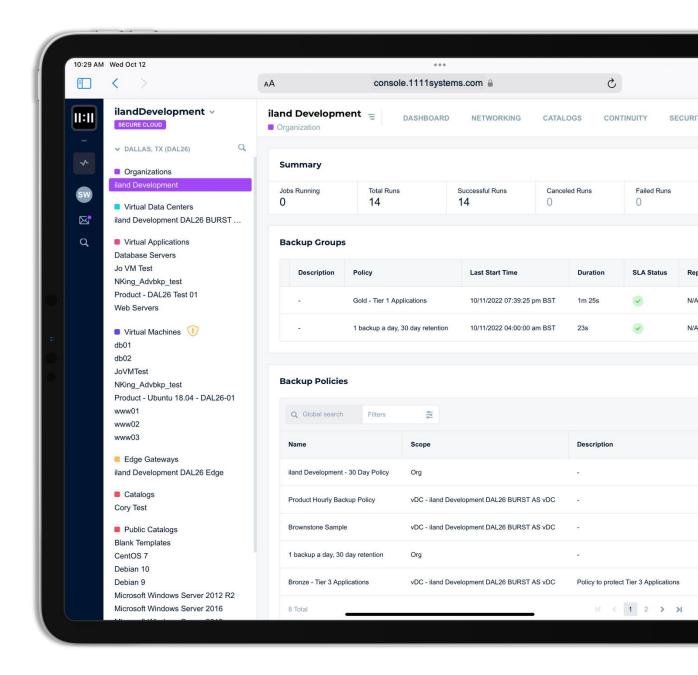
### Powerful, Global Management.

Complete control and visibility over every application and service in a production capacity.



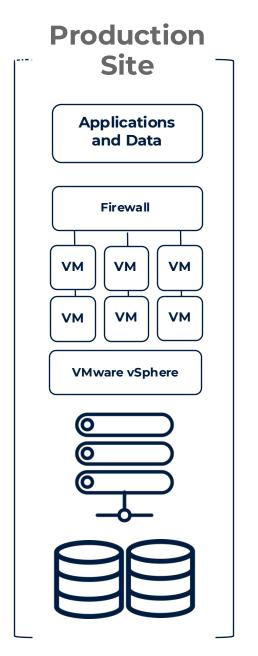
## **Introducing Advanced Backup**

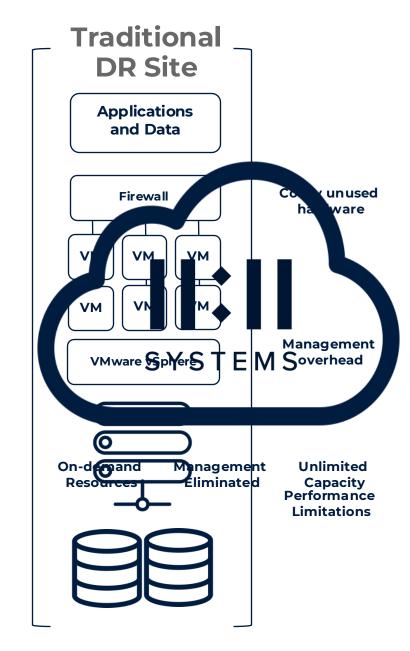
With complete control, visibility & advanced technology - enterprises and partners can ensure a true data protection solution is available for their workloads regardless of criticality.





The DRaaS Value







# THANKYOU

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