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**Matt Shea
Director of Technology
Lopatcong School District**

Lopatcong School District Manages Time and Costs with HP Managed Print Services Program



The Lopatcong Township School District is a comprehensive community public school district that serves students in kindergarten through eighth grade from Lopatcong Township, in Warren County, New Jersey. The district's two schools host an enrollment of 872 students and 77 classroom teachers.

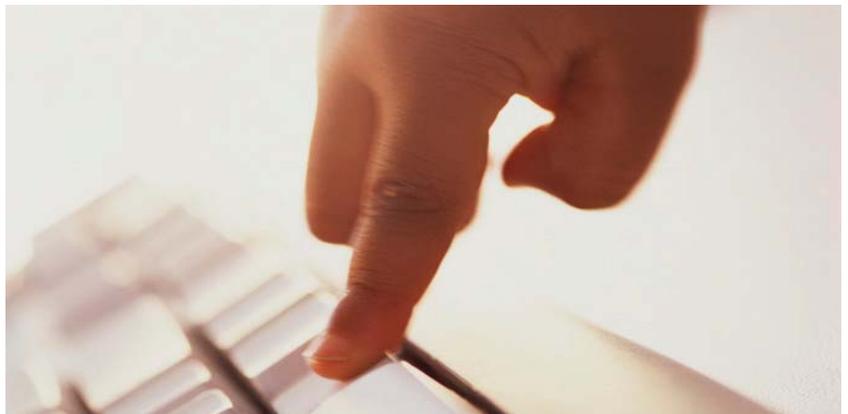
With a district-wide mission to assist all students at every grade level to meet or exceed the New Jersey Core Curriculum Content Standards (NJCCCS), Lopatcong must provide staff and students with the educational foundation and learning environment necessary to realize their full potential, to be contributing members of a global society, and to become lifelong learners.

A cohesive, connected and well maintained educational technology system is a critical element of the academic community the district works so hard to uphold.

Technology Needs

Along with wireless access networks, desktop computers, servers and educational software, printing capabilities are a vital component to the educational technology system. In a district with 77 classroom teachers, maintaining functional printers adequate to serve everyone's needs can require a considerable time investment for IT staff.

At Lopatcong, Matt Shea, director of technology, was



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spending at least five hours per week replacing toner and troubleshooting printers in each of the classrooms, taking him away from other essential administrative responsibilities designed to keep the district network running smoothly.

With the support of Lopatcong's business manager, who was also looking for potential cost reductions associated with the district's printing needs, Shea sought the help of integraONE for an overall solution.

Consolidated Equipment for a Reduced Workload

After a detailed investigation into the needs of the district and the goals of the IT department, integraONE coordinated the purchase of four new color printers and four new black and white printers in an initiative to reduce the number of printers needed to manage print output for the schools. The current configuration has eliminated the need for a printer in each classroom and today each wing of the school has a printer for community use.

"It was a networking nightmare with all the individual classroom printers on the system," noted Shea. "They used expensive toner and required a greater number of hours for maintenance. The reduction in number of printers has created a savings in administrative time and soft costs, and the teachers have adapted well to the change."

Managed Print Services

The HP Managed Print Services program proved to be the best service to meet all the needs of Lopatcong School District.

In addition to the printer consolidation, the HP Managed Print Services program includes contracted maintenance and repairs for each of the printers. "I was a one man show," stated Shea. "Now I have tech support and automatic ordering to help me reduce the number of hours I spend with print services to less than one per week."

The program includes the following services:

- A technical support number offers quick access to assistance if there are any mechanical issues with the printers. A technical support professional is available or will return the call to walk through steps for repair if possible.
- Toner for each machine is shipped automatically, and is pre-labeled so school staff can easily deliver the cartridges to the appropriate printers.
- Reporting options and quarterly reviews track usage trends and predict best placement for printers in the future based on overuse or underuse in their current locations.

Dependable, Timely Service

"The HP Managed Print Services program was the perfect solution," said Shea. "I have one point of contact for all issues, I can always reach someone for help when I need it, and I always have a quick response or resolution to my questions. I can always count on integraONE to find the right solution for us. Their dependable, timely service is greatly appreciated."